

Your business should not have five versions of the truth.

Falcon connects sales, purchases, banking, stock, payroll and tax working to one accounting core — so operations and books finally agree.

Ref. FIN-OS / IN

Edition 2026



TALON

— THE MOMENT THE NUMBERS STOP MATCHING

Invoicing says one thing. Stock says another. The bank says a third.

Every workflow keeps its own version of events. Sales, stock, banking and payroll each run their own reality, and finance is left reconciling a business that already happened somewhere else.



Customers, invoices and receivables build their own record — separate from the books until someone reconciles it.



Stock movements happen outside the books, so inventory and accounting tell different stories.



Bank activity sits unexplained until someone manually matches it against the ledger.



People costs run through their own process, then get translated into accounting after the fact.

This isn't a tools problem. It's a truth problem.

— WHY FINANCE ENDS UP RECONCILING EVERYTHING

Control arrives after the mistake is already history.



Multiple versions of financial truth

Sales, purchasing, banking, stock, payroll and accounting run in separate systems, so finance reconciles what operations already recorded elsewhere.

Owner visibility is delayed and confidence in reports falls.



Control happens after commitment

Many workflows let data become financial history before validation, authorisation or proper review.

Errors require clean-up, reversal or investigation after posting — close gets slower.



AI creates a new authority risk

Language models explain well but are unreliable as the direct source of accounting truth — teams either avoid AI or over-trust generated numbers.



Banking and stock need repeated reconciliation

Money movement and inventory movement sit outside the same financial state, so teams manually match activity and explain variances.

— THE COST OF STAYING FRAGMENTED

Every disagreement has a price. It just doesn't show up on an invoice.

Without one accounting core, the business keeps carrying reconciliation as a full-time job. Every new tool or spreadsheet becomes another shadow state, and month-end becomes the moment disagreements finally surface. AI does not fix that if it simply sits on top of inconsistent data.

01 RECONCILED BY HAND

Bank, stock and vouchers matched manually before every close.

02 SHADOWED

Every new tool or spreadsheet becomes another version of events.

03 DELAYED

Owners wait on people to translate what the books already contain.

04 UNCONVERGED

AI sitting on inconsistent data repeats the fragmentation, it doesn't remove it.

— THE SHIFT

From five versions of the truth to one accounting core.

BEFORE FALCON	WITH FALCON
Separate operational truth and accounting truth	One accounting core
Post first, fix later	Prepare → validate → approve → post
AI as financial authority	AI proposes; Falcon validates and commits deterministically
Bank activity without explanation	Matched and reconciled money flows
Stock outside books	Inventory movement tied to financial impact
Owner asks five people	Owner asks the financial system
Month-end reconciliation burden	Continuous connected workflows and books-health visibility
Opaque changes	Audit history, reversal and period controls



— INTRODUCING FALCON

A Business Financial Operating System for Indian companies that connects operational workflows to one controlled accounting truth — with AI that helps without becoming the ledger authority.

Falcon gives owners, operators and finance teams one connected financial operating system: operational activity flows into a shared accounting core, controls happen before commitment, and AI helps above the books without quietly becoming the source of financial truth.

"Financial software built around one invariant: every workflow should converge on the same books."

Sell

Buy

Money

Stock

People & Tax

Books & Controls

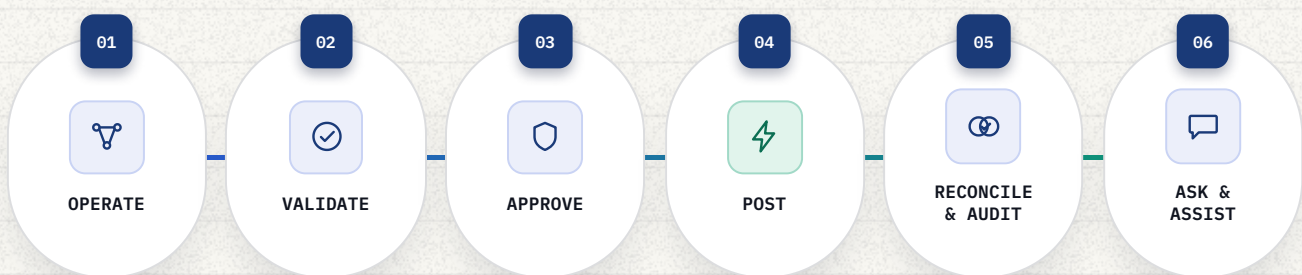
Falcon AI

Migration

— HOW FALCON WORKS

One pipeline. Six stages. One financial truth.

Every transaction travels the same tracked route — nothing reaches the books by a side door.



OPERATE → VALIDATE → APPROVE → POST → RECONCILE & AUDIT → ASK & ASSIST — ONE DIRECTION, ONE LEDGER.

— INSIDE EACH STAGE

What happens at each stage — and who benefits.

**01 • Operate**

Sales, purchases, banking, stock, payroll and tax activity is captured in the workflow it belongs to — teams work in familiar business flows.

**02 • Validate**

Domain and accounting rules apply before anything commits, so errors get caught before they become accounting history.

**03 • Approve**

Sensitive or controlled transactions use permissions and maker-checker logic where required — responsibility stays visible.

**04 • Post**

Deterministic domain services update the accounting state. The ledger — not the language model — owns financial truth.

**05 • Reconcile & Audit**

Posted books, bank activity, stock and history are matched, checked, closed and preserved — close and review become more disciplined.

**06 • Ask & Assist**

AI explains, drafts or prepares supported actions with preview and confirmation — convenience without surrendering control.

Prepare → validate → approve → post → reconcile → audit. Every stage, every time.

— WHAT'S INSIDE THE CORE

Eight connected modules. One accounting core.

CODE		MODULE	WHAT IT DOES
M01		Sell	Invoicing, receivables and customer accounts in one connected flow.
M02		Buy	Purchase bills, vendor tracking and payables tied to the same ledger.
M03		Money	Bank feeds, matching and reconciliation against confirmed transactions.
M04		Stock	Inventory movement linked directly to its financial and valuation impact.
M05		Books & Controls	Close, permissions, maker-checker and books-health integrity checks.
M06		Falcon AI	Ask, draft and prepare supported actions — always above the ledger.
M07		Migration	Tally-oriented import, staging and controlled issue resolution.
M08		People & Tax	Payroll and GST/statutory working connected to the accounting core.

Plus the essentials: financial reports, user roles and permissions, and core customer/supplier management — ruled into the same ledger.

— WHAT ACTUALLY DRIVES THE DECISION

Five reasons businesses choose one core.

01 One financial truth across operations and books

02 Controls before commitment

03 AI above the books, not as the books

04 Banking and reconciliation connected to the same core

05 Migration from fragmented, Tally-oriented workflows

ALSO INSIDE

Shared accounting primitives

Books-health & integrity checks

Maker-checker, close & reversal

Controlled AI command lifecycle

Breadth without shadow ledgers

Plus the essentials: invoicing, purchase bills, financial reports, user roles and permissions, and core customer/supplier management.

— WHAT IT MEANS IN PRACTICE

Capability only matters when it changes the outcome.

FEATURE	FUNCTIONAL BENEFIT	BUSINESS OUTCOME
Shared accounting core	All major workflows converge on one financial state	Reduces reconciliation and conflicting numbers
Controlled state transitions	Separates preparation, validation, approval and posting	Reduces silent errors and improves responsibility
Falcon AI	Explains and prepares actions above authoritative data	Improves access to insight without weakening ledger integrity
Bank reconciliation	Connects imported activity to matched/confirmed records	Makes cash movement more explainable
Inventory accounting	Links stock movement to financial effect	Improves stock and margin visibility
Migration staging	Resolves issues before committing imported data	Reduces cutover risk

— AUTHORITY YOU CAN SEE

AI can help the finance team without quietly inventing the books.

Falcon AI sits above the accounting core. It can explain, draft and prepare — but deterministic domain services are what actually post to the ledger.



What Falcon AI can do

Answer financial questions grounded on authoritative state.

Draft and preview supported commands in natural language.

Apply permission and risk controls before anything is confirmed.

What only the ledger can do

Commit the result — deterministic services own posting.

Hold double-entry integrity for every transaction.

Remain the authoritative source for totals and statements.

The model can phrase and prepare; deterministic financial services own authoritative state.

— WHO RELIES ON ONE ACCOUNTING CORE

Different roles. Same financial truth.

**Business owner — cash & receivables visibility**

SITUATION – the owner wants cash, receivables, profit and stock answers without asking multiple teams.

FALCON – connects daily workflows to one financial state and exposes supported questions through Falcon AI.

RESULT – owner questions move closer to the operating system instead of ad hoc reporting requests.

**Finance leader — month-end close**

SITUATION – finance reconciles bank, purchases, stock and vouchers before closing the period.

FALCON – uses connected workflows, books-health, reconciliation, approvals and controlled close/reopen.

RESULT – close becomes more structured and traceable.

**Approver — AI-assisted financial command**

SITUATION – a user asks in natural language for a supported financial task.

FALCON – interprets, drafts and previews the command, validates permissions and rules, and requires appropriate confirmation.

RESULT – natural-language convenience sits on top of deterministic accounting services.

— BRINGING EXISTING DATA IN SAFELY

Migration is a control process, not a copy-paste.

A business wants to move from an existing accounting environment. Falcon imports into staging, identifies and resolves issues, then posts into the controlled state.

**IMPORT****STAGE &
RESOLVE****POST TO
FALCON**

Migration is treated as a financial control process, not a blind data copy.

**Inventory business — stock tied to accounting**

SITUATION — stock movements and accounting live in separate stories.

FALCON — connects receipts and issues, valuation-oriented flows and the accounting core.

RESULT — the financial meaning of inventory movement is easier to inspect.

Owner. Finance leader. Accountant. Approver. — one financial truth, for all of them.

— WHY IT'S DIFFERENT

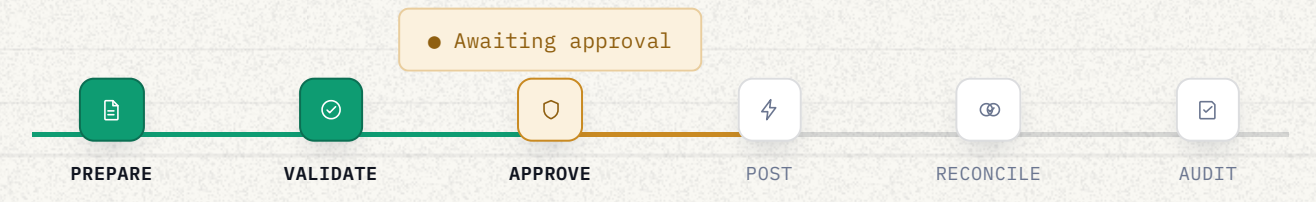
Most financial software is strong at bookkeeping. Falcon converges the whole business.

- 1 One shared financial truth across sales, purchases, money, stock, payroll, tax and books.
- 2 Controls before commitment, instead of clean-up after posting.
- 3 Financial AI with boundaries — natural language above deterministic accounting authority.

EXISTING APPROACH	LIMITATION	FALCON'S APPROACH
Separate accounting + inventory + payroll tools	Creates shadow states and later reconciliation	Connected workflows converge on one financial core
Traditional accounting software	Strong books but weaker operational/AI layer	Broader financial operating workflows with one accounting authority
AI accounting chatbot	Convenient natural language can blur financial authority	AI explains/prepares; deterministic services commit
Spreadsheet-heavy finance process	Flexible but person-dependent and hard to audit	Controlled workflows, approvals, books-health and history

— CONTROL BEFORE COMMITMENT

Every important change earns its way into the books.



● Draft · pending ● Posted · confirmed A transaction is a draft until it's validated and approved. Only then does it post — and become financial history.

- ✓ Double-entry integrity on every transaction.
- ✓ Traceable posting and reversal history.
- ✓ Permissions and approvals on sensitive actions.
- ✓ Reliable, controlled reconciliation.



TALON

— HOW TO BEGIN

Bring one messy financial workflow. Watch Falcon connect it.

**Workflow-specific walkthrough**

See Falcon against your own operating mess, not a generic demo.

**Tally-oriented migration**

Import, staging and issue resolution before anything posts.

**Controlled by design**

Preparation, validation, approval and confirmation stay visible at every step.

**Statutory coverage, verified**

Provider-dependent GST/e-invoicing coverage is confirmed as part of onboarding.

[Book a Falcon Walkthrough](#)[See How Falcon Works →](#)

"Your business should not have five versions of the truth."



Business Financial Operating System

Book a Falcon Walkthrough.